





# **NORTH MACEDONIA** STRATEGIC GEOGRAPHICAL POSITION





### LOCATED AT THE HEART OF THE **BALKANS, NORTH MACEDONIA IS PART OF A WELCOMING ECONOMIC ENVIRONMENT FOR** YOUR NEW INVESTMENTS

- at the crossroad of two major pan-European transportations corridors (East-West Corridor 8 and North-South Corridor 10) linking Central Europe to the Adriatic, Aegean and Black Sea



2 hr drive from all the capital cities in the region

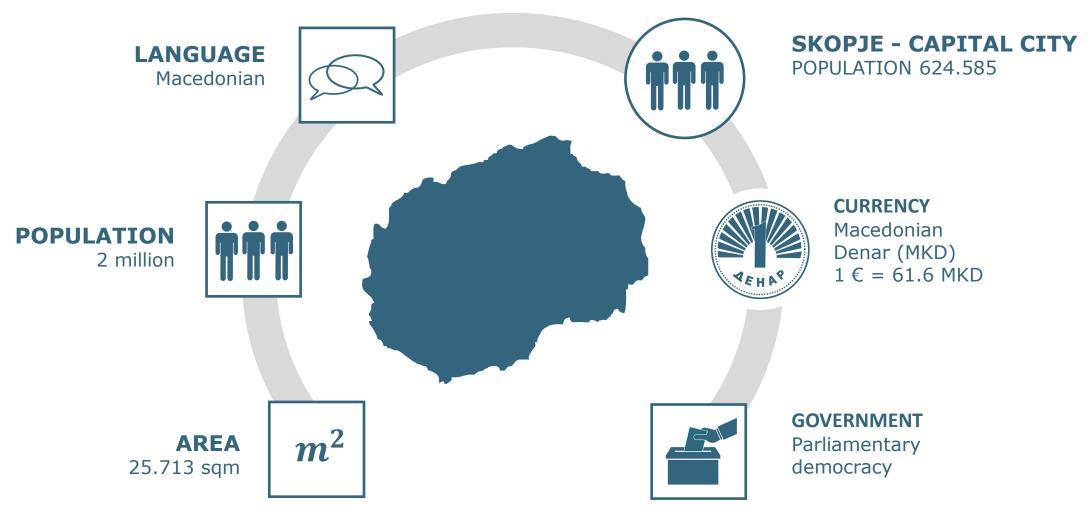


Two international airports: Skopje and Ohrid

Kosovo, Serbia, Greece, Albania and Bulgaria

# **NORTH MACEDONIA** profile





# **NORTH MACEDONIA** free trade agreements





SAA (Stabilization and Association Agreement) with the EU member-states



EU candidate country since December 2005



Signed protocol on the accession to NATO on 6th February 2019



EFTA (Switzerland, Norway, Iceland and Liechtenstein) signed Agreement
On 19th of June 2000



CEFTA (North Macedonia, Albania, Moldova, Serbia, Montenegro, Bosnia and Herzegovina and Kosovo) member since 26th of July 2007



World Trade Organization member since 4th of April 2003

### **NORTH MACEDONIA economic climate**

#### BEST FOR STARTING BUSINESS IN THE REGION



North Macedonia has ranked 10th out of 190 countries in ease of doing business according to the <u>Doing Business Report for 2019</u> published by the World Bank and consequently as a best country for starting a business in the region.

North Macedonia was ranked 1st IN TOTAL TAX RATE IN THE WORLD PwC and World Bank Group Study 2015.

<u>Fitch</u> affirms Macedonia at BB+ positive (stable credit rating 2019).

**GDP 3.2%** 

expected GDP growth by 2022

FDI € 310.6 million

growing FDI (Q1-Q3 2018)

## **NORTH MACEDONIA** youth potential

North Macedonia prides itself with its **educated, highly-qualified, and ethical workforce** that is available to foreign investors.

10,000 college graduates each year are ready to bring their talents to area employers

**45%** of the population under 30 years of age

**80%** high school graduates enrolled in universities

5% of GDP spent on education

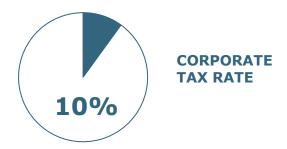
35% increase in total number of undergraduate degrees

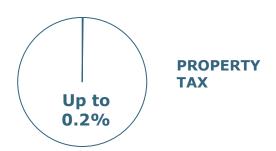
€580 average gross monthly salary

(including the net salary, personal income tax and social contributions for pension and disability insurance, health insurance and employment insurance)

## **NORTH MACEDONIA taxation**

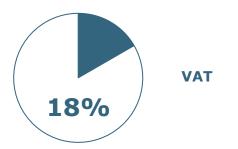














SOURCE: TRADING ECONOMICS

### **SKOPJE OFFICE MARKET SNAP SHOT**



300.000 sqm

SKOPJE OFFICE STOCK **13** €/sqm

PRIME OFFICE MARKET RENT

4.86%

**VACANCY** 

ICT
Tourism
Automotive
Life Insurance market
Energy sector
Pharmaceuticals

MAJOR DRIVERS OF THE MARKET DEMAND



# **EAST GATE BUSINESS STANDS FOR...**





# EAST GATE BUSINESS STANDS FOR...

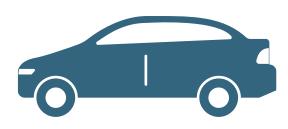


# EXCELLENT CONNECTIVITY AND HIGH FREQUENCY



from the city center





**Passing daily** 

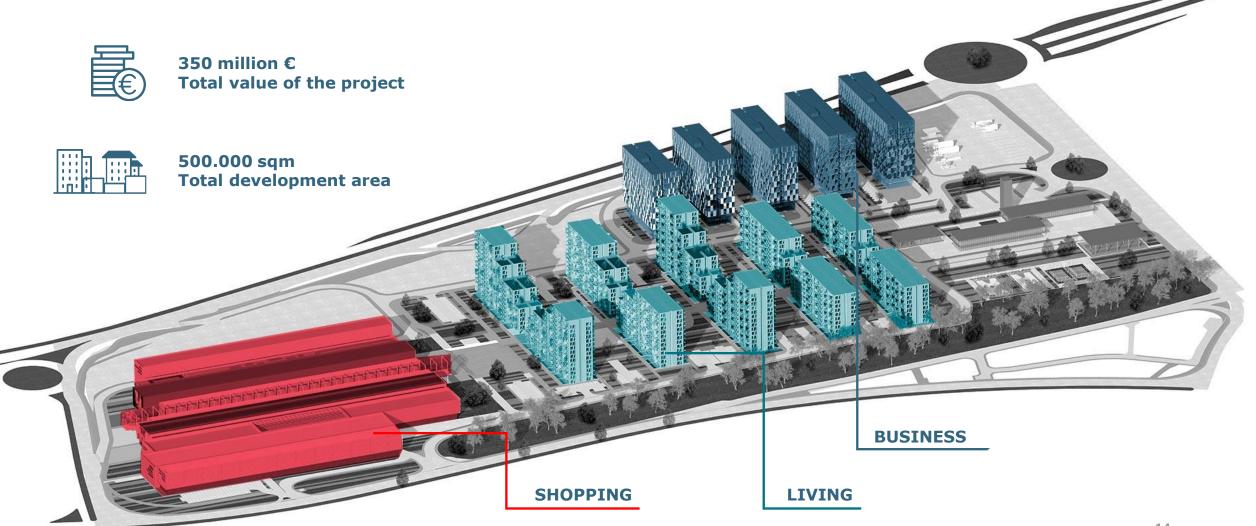
5 bus lines



stopping every 5 minutes

# EAST GATE BUSINESS BELONGS TO THE FIRST MIXED-USE REAL ESTATE DEVELOPMENT PROJECT IN THE EAST SIDE OF SKOPJE





# NOW LET'S GET INTO THE DETAILS...





**15.593 m2** GROSS AREA

**877 m2** LEASABLE AREA PER FLOOR

**8** FLOORS

132 PARKING LOTS



**17.817 m2** GROSS AREA

1.020 m2 LEASABLE AREA PER FLOOR

**8** FLOORS

177
PARKING LOTS



**20.976 m2** GROSS AREA

1.198 m2 LEASABLE AREA PER FLOOR

**7** FLOORS

**191**PARKING LOTS



**23.090 m2** GROSS AREA

1.341 m2 LEASABLE AREA PER FLOOR

**6** FLOORS

**182** PARKING LOTS



**25.227 m2** GROSS AREA

1.509 m2 LEASABLE AREA PER FLOOR

**6** FLOORS

**169** PARKING LOTS



### **NATURAL LIGHT**

The glass windows and transparent exterior are designed to offer you the luxury of natural light so that your team will be motivated and full of positive energy to tackle every business challenge.

### **CUSTOMIZABLE SPACE**

**Having the need to rent the whole building? No problem**. Each building offers you the possibility to combine office spaces and floors according to the square footage your business requires. This way, not only you will save on resources, but you will get a functional space that can be modified at any time according to your business needs.

### **MODULAR LAYOUTS**

**Enjoy the freedom of customizing the working space** for your employees according to your business needs and departments. You have the option to predefine the space distribution so that you create enjoyable working environment with increased productivity.

### **PARKING**

**Parking will never be an issue**. Each block has high capacity of parking lots designated to your team and business partners.







## **EAST GATE LIVING**

### Imagine...

Living 5 minutes away in a place that is more than a home.

Not having to drive for hours after work, but enjoy the greenery on your way home.

Going to a home that will relax you, where you can recharge your batteries for the challenges of the rest of the day.





# ARE YOU READY TO GIVE YOUR BUSINESS AND YOUR TEAM THE PERFECT CONDITIONS TO THRIVE?

# THEN GET IN TOUCH WITH US

WE WOULD LOVE TO KNOW MORE ABOUT YOUR NEEDS AND GIVE YOU THE BEST OFFER



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